

SENIOR LEGAL COUNSEL

Company: Logistec Corporation

Location: Montreal

SUMMARY

Logistec Corporation is based in Montreal (Quebec) and provides specialized services to the marine community and industrial companies. It offers bulk, break-bulk and container cargo handling as well as port logistics services in some 30 ports and 40 terminals located in eastern North America.

In addition, Logistec offers marine transportation services geared primarily to the Arctic coastal trade, short-line rail transportation services, as well as marine agency services to foreign shipowners and operators serving the Canadian market.

Logistec also operates in the environmental sector via its subsidiary, Sanexen Environmental Services Inc., providing services to industrial, municipal and governmental customers for the trenchless structural rehabilitation of underground water mains, regulated materials management, site remediation, risk assessment, and manufacturing of woven hoses.

THE POSITION

Opportunity for an experienced corporate/commercial generalist to work with the senior management team and provide legal support to the operations of a TSX listed company with operations in Canada and the U.S.

Reporting to the Vice President, Corporate and Legal Services, the Senior Legal Counsel is responsible for advising business units on current legal matters while managing risk, drafting and negotiating general corporate and commercial documents, as well as doing mergers and acquisitions work, and monitoring compliance and regulatory matters.

ROLES AND RESPONSIBILITIES

General Commercial and Advisory

- Provide advice and legal support to the business units
- Review general commercial contracts, including industry-specific agreements
- Assist managers and outside counsel with negotiations
- Clearly and concisely communicate legal risks of proposed actions and propose solutions
- Assist in maintenance of records of corporate and transactional files and regulatory filings
- Understand how negotiations and agreements align with the company's strategic plan

M&A/Financing/Special Projects (as needed)

- Negotiate confidentiality agreements, letters of intent and actively participate in due diligence / negotiations and drafting / review of transaction documentation

Legal Compliance

- Assist with ongoing administration and compliance of company policies and procedures
- Prepare and manage compliance of company with regulatory agencies

Corporate Secretarial Matters

- Assist Vice-President, Corporate and Legal Services as required

QUALIFICATIONS

- Member of the Barreau du Québec
- Minimum of ten (10) years of relevant experience in a law firm and/or as in-house counsel
- Experience in corporate / commercial / securities law
- Fluently bilingual, spoken and written (English and French)
- Capacity to see the global picture, while remaining detail-oriented and pursuing the business objectives
- Excellent interpersonal skills to communicate clearly and effectively with internal groups and externally with stakeholders and service providers
- Strong legal drafting and problem-solving skills; ability to identify win-win solutions
- Strong customer service orientation
- Ability to deal with and quickly grasp complex and delicate situations
- Strong team player and collaborator
- Ability to prioritize, manage and execute high volume of matters simultaneously and with rigor
- Experience in US law or environmental law would be an asset

Please note that only candidates selected for interviews will be contacted.

CONTACT INFORMATION

Please forward your CV/résumé, in confidence, to SHORE & Associates:

Marie Wong: mwong@shoreassoc.com – 514-878-2624