

ASSISTANT GENERAL COUNSEL

Company: The CSL Group Inc.

Location: Montreal

SUMMARY

Our client, The CSL Group Inc., (“CSL”) is the world’s largest owner and operator of self-unloading vessels. Headquartered in Montreal, with offices in Canada, the U.S., the U.K., Norway, Australia and Singapore, CSL delivers more than 76 million tonnes of dry-bulk cargo annually for customers in the construction, steel, energy and agri-food sectors.

They are seeking an Assistant General Counsel with a minimum of 10 years’ experience with a corporation and/or major law firm to join their team. The incumbent will report to the Chief Legal and Compliance Officer at CSL Group. This is an excellent opportunity to join a leading and dynamic international company.

ROLES AND RESPONSIBILITIES

- Legal counsel, advisor and support to the Commercial Pillar of the Company
- Responsible for all customer contracts and commercial legal matters for the Company, including:
 - Drafting and negotiating contracts with customers, including contracts of affreightment, time charters and voyage charters;
 - Providing opinions and guidance on customer contracts and related legal matters;
 - Structuring and implementing complex commercial transactions;
 - Analyzing laws and regulations applicable to commercial transactions;
 - Assessing legal risk in commercial transactions and developing and implementing effective mitigation strategies; and
 - Supervising external counsel in all commercial matters.

QUALIFICATIONS

- Law degree and member of the Barreau du Quebec
- A minimum of 10 years’ experience in commercial and corporate law with a major law firm and corporation
- Strong legal capabilities and problem solving skills in project and asset financing and corporate governance.
- Ability to plan strategically.
- Ability to design and implement processes in a complex and changing business environment.
- Detail oriented.
- Exceptional drafting and negotiating skills.
- Demonstrated project management skills with the ability to prioritize, manage and execute strategic goals as well as to ensure the timely execution of punctual matters.
- Strong knowledge and experience in corporate finance and compliance.
- Excellent interpersonal skills including the ability to communicate clearly and effectively with multi-disciplinary teams in internal groups and externally in a global work environment with business and legal professionals.
- Strong customer service orientation.
- Ability to adapt to different cultural environments.

- Strong team player and collaborator and capable of working autonomously and interacting with colleagues globally.
- International travel is required in this position

Please note that only candidates selected for interviews will be contacted.

CONTACT INFORMATION

Please forward your CV/résumé, in confidence, to SHORE & Associates:
Marie Wong: mwong@shoreassoc.com – 514-878-2624