

COUNSEL, COMMERCIAL OPERATIONS

Company: Pharmaceutical industry

Location: Montreal

SUMMARY

Our client is seeking a corporate/commercial lawyer with strong business acumen to handle a broad spectrum of legal issues related to day-to-day business operations; to identify and quantify risks for the business, and where appropriate, help mitigate such risks.

ROLES AND RESPONSIBILITIES

- Providing legal advice and guidance to the company on a variety of legal matters, including contract review, negotiation, drafting and interpretation of a wide range of agreements, and ensuring compliance with contractual obligations, applicable laws and regulations, and corporate policies.
- Working with managers from different functional areas to draft, review, negotiate and interpret a wide range of agreements, including clinical trial agreements; master service agreements; consulting agreements; manufacturing agreements; licensing and research collaboration agreements; and other strategic agreements for drug development, manufacture and supply, and commercialization
- Ensuring compliance with contractual agreements, company policies and applicable laws and regulations
- Keeping informed of new laws, regulations, and industry trends affecting the organization, and assisting with the development of policies and training as needed
- Assisting in the development, drafting and implementation of standardized contracts, procedures and policies
- Providing legal and business advice and support on business and corporate development and other R&D transactional matters

QUALIFICATIONS

- Member of the Quebec Bar
- 8-10 years' experience practicing corporate/commercial law in a law firm or in-house; a combination of experience practicing at a top tier firm and in-house considered an asset.
- Strong knowledge of corporate/commercial law is essential; knowledge of or experience in the biotech/pharmaceutical industry is considered an asset
- Must thrive working in a fast-paced, innovative environment while remaining flexible, proactive, resourceful and efficient, and maintaining high quality and high standards
- Ability to analyze complex issues to develop relevant and realistic plans, programs and recommendations
- Sound business and legal judgment
- Strong interpersonal skills and ability to build collaborative business relationships with key stakeholders
- Good conflict management and negotiation skills

- The highest standards of ethics and professional integrity
- Ability to manage a large portfolio and variety of projects and adapt to constant changing priorities
- Outstanding verbal and written communication skills in English and in French (including contract drafting and writing skills) with the ability to interact effectively with executives and employees at all levels within the organization
- Strong attentiveness to detail
- Initiative and assertiveness including the ability to work with minimal supervision
- Proficiency in Microsoft Office, especially Word and Excel

Please note that only candidates selected for interviews will be contacted.

CONTACT INFORMATION

Please forward your CV/résumé, in confidence, to SHORE & Associates:

Marie Wong: mwong@shoreassoc.com – 514-878-2624

Michel Ohayon: mohayon@shoreassoc.com – 514-878-4777