

# LEGAL COUNSEL, REAL ESTATE INVESTOR/DEVELOPER



Our client, Brivia Group, is an investment and development company with a strong and expanding real estate portfolio. They have built successful and innovative projects and have an equally impressive growth portfolio and pipeline of development projects in Montreal and Quebec City. They pride themselves on the highest standards of conduct in commercial relationships and in their ability to create value for their shareholders.

To manage the company's growth, they are adding to their legal team and are seeking a Legal Counsel specialized in real estate transactions. This position reports to the Vice President, Corporate Affairs and represents an opportunity to contribute to the

continued success of a company with an enviable reputation and vision for growth.

## **ROLES AND RESPONSIBILITIES**

- Provide transactional legal advice on files that include real estate financing, investments, partnerships, joint ventures, contracts etc.
- Review and draft legal documents
- Structure and negotiate real estate agreements for the growing real estate portfolio, including financing agreements, mortgages, escrow agreements, and purchase and sale agreements
- Support the acquisition, sale and financing of properties
- Provide legal support to senior management and other departments (e.g., corporate) on a broad range of issues
- Advise and provide guidance regarding risk management and dispute resolution related to transactions.
- Develop and implement internal procedures for the company

### QUALIFICATIONS

- Minimum 5 years' experience in real estate law
- Previous experience in a law firm recognized for strong training and professional rigour
- Transactional experience in sophisticated real estate files: acquisitions, investments and partnerships, financing, co-ownership structures, etc.
- Attention to detail; strong documentation and drafting skills
- Candidates need to demonstrate initiative, team work and flexibility
- In-house experience with reputable real estate developer(s) is an asset
- Confidence and a degree of autonomy
- A strong sense of priorities and a display of rigour
- Bilingualism, in English and French, required.

### Please note that only candidates selected for interviews will be contacted.

### CONTACT INFORMATION

Please forward your CV/résumé, in confidence, to SHORE & Associates: Marie Wong: mwong@shoreassoc.com – 514-878-2624